

For immediate release:

## **MedPACS and Novus Medical Imaging/X-Ray Inc. Announce Distribution Partnership**

**Hartland, WI, December 15, 2003** – MedPACS Displays, Inc. (MedPACS) and Novus Medical Imaging (NMI)/X-Ray Inc. (XRI) today announced the installation of a 1 terabyte archive with digital tape backup, dual-headed displays and image CD burner at Pawtuxet Valley Urgent Care in Rhode Island. This is the first installation of a partnership agreement in which NMI/XRI will distribute MedPACS' Picture Archiving and Communication Systems (PACS) products in New England. The agreement includes MedPACS' image acquisition and data capture, routing, archive, display and review products. NMI/XRI are members of the XR Imaging Network, an established dealer distribution channel with sales and service in Massachusetts, Connecticut, Rhode Island, Maine, New Hampshire and Vermont.

“This provides NMI/XRI with a PACS and teleradiology solution for our valued customers within the markets we serve. The MedPACS product certainly compliments the other imaging products with a affordable network solution in this cost conscious healthcare environment,” said Rick Ernst, President (NMI). “The market for PACS, especially in the imaging centers and smaller rural hospitals, is growing tremendously and this agreement provides us with high-performance, high-value, easy to use, and reliable product to address this need. We're very excited about the Pawtuxet Valley installation and adding the MedPACS line to our product and service offering.”

"Partnering with NMI/XRI, with their excellent reputation for sales and service, provides MedPACS with distribution coverage in the northeast where we have not been particularly active," commented Phil Jones, Founder and President of MedPACS. “We're extremely happy to have a distributor the caliber of NMI/XRI representing us and we expect great things out of this partnership,” Jones added.

\*\*\*\*\*

**NMI/XRI** are members of the XR Imaging Network Company distributing medical and diagnostic imaging companies such as but not limited to Shimadzu Medical Systems, Siemens Mammography, Canon Medical Systems, Del Medical, iCAD and Hitachi Medical Ultrasound. In addition, XRI offers various ancillary equipment, processing, film and accessory items in the six New England states. Established in 1973, XRI has been a leading X-ray Dealer in the Northeast with a large sales and service staff and over 450 active customers. For more information, contact:

X-Ray Inc.  
2 Commerce Drive, Warwick, RI 02886  
Ph: 800-556-6635; 401-732-4300  
Fx: 401-738-4708  
[www.xrin.com](http://www.xrin.com)  
rernst@xrin.com

\*\*\*\*\*

For 15 years **MedPACS Displays, Inc.** has provided the highest quality PACS and Teleradiology systems with innovative, low-cost and scalable solutions for image and report routing, archive and display. These products streamline image review and reporting workflow, improve productivity and enhance services to referring physicians. Known for ease of use and reliability, MedPACS' products are in use at hundreds of remote sites, imaging centers and hospitals. For more information, contact:

MedPACS Displays, Inc.  
2480 Nagawicka Road, Hartland, WI 53029  
Ph: 262-367-0181  
Fx: 262-367-9574  
Info@medpacs.com  
[www.medpacs.com](http://www.medpacs.com)

